

**LGM Products Ltd**  
**Unit 15, Riverside Industrial Park,**  
**Dogflud Way,**  
**Farnham,**  
**Surrey,**  
**GU9 7UG**

**Registered in England: 3574049**  
**VAT Reg No: 709 1120 69**



### Technical Product Manager (Full-Time)

The Role:

The Technical Product Manager will be the technical product expert within the company, providing support and training for our customers and being a key strategic link to our suppliers.

Responsibilities will include:

- Responsible for the product development and technical management of LGM's Signaline range.
- Work with suppliers to gain comprehensive product knowledge and understand product development agenda.
- Support Sales Director and Business Development Manager with business planning, particularly product developments and introductions.
- Liaise with customers to understand their requirements and provide technical support and recommend solutions. For certain customers provide direct technical training; via technical presentations and demonstrations.
- Ensure that the external and internal sales teams are supported with technical information and where appropriate support with quotes and marketing.
- Responsible for the development and management of product datasheets, approvals and certifications.
- Further team product knowledge by providing internal training to team on new standards, regulations and new products.
- Keep up to date with changes in product legislation, regulations and technical standards. Advise the Sales Director and Business Development Manager of impending changes and implications to the business.

### The Person:

The successful candidate for the Technical Product Manager position will have the following experience:

- A degree or equivalent experience within an engineering or science discipline.
- Ability to understand and interpret product specifications and drawings.
- Ability to occasionally bench test products using simple test equipment.
- Technical sales experience is preferred but not essential.
- Availability for occasional international travel.
- Drive to develop role and take on further responsibility in time.

### Behaviours:

- Ability to communicate complex technical answers in a simple and clear manner, particularly to customers for whom English is a second language.
- Confident in presenting in a professional manner
- Collaborative team player who is willing to support the everyday running of the business.
- Bright and enthusiastic.
- Collaborative team player
- Enthusiastic

Salary: Competitive

### The Company:

LGM Products is a British family run business supplying fire and signalling systems, including hazardous area and marine approved, to businesses across the world. We supply products made by the industry's leading manufacturers and our broad range of products have been used on a variety of applications from cement works in Vietnam to Gatwick Airport. For more details and to meet the rest of the team visit: [www.lgmproducts.com](http://www.lgmproducts.com)

To apply please contact: [sophie@lgmproducts.com](mailto:sophie@lgmproducts.com)